

ORGANIZATIONAL BEHAVIOUR

Course Code	20HS7701D	Year	IV	Semester	I
Course Category	Humanities and Social Science Elective	Offering Branch	MBA	Course Type	Theory
Credits	3	L-T-P	3-0-0	Prerequisites	
Continuous Internal Evaluation	30	Semester End Evaluation	70	Total Marks	100

Course Outcomes	
Upon successful completion of the course, the student will be able to	
CO1	Demonstrate the applicability of the concept of organizational behaviour to understand the behaviour and culture of people in the organization.
CO2	Demonstrate the applicability of analysing the complexities associated with management of individual behaviour in the organization.
CO3	Analyse the complexities associated with Personality Development in the organization and role of leadership.
CO4	Demonstrate how the organizational behaviour can integrate in understanding the motivation between the formation of teams and stages of group development.
CO5	Demonstrate how the organizational behaviour can influence in understanding the development and culture of the individuals in the organization.

Contribution of Course Outcomes towards achievement of Program Outcomes & Strength of correlations (H:High(3), M: Medium(2), L:Low(1))														
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PO12	PSO1	PSO2
CO1	-	-	-	-	-	-	-	3	3	-	2	-	-	3
CO2	-	-	-	-	-	-	-	3	3	-	2	-	-	3
CO3	-	-	-	-	-	-	-	3	3	-	2	-	-	3
CO4	-	-	-	-	-	-	-	3	3	-	2	-	-	3

Syllabus		
UNIT NO	Content	Mapped CO
I	Introduction to Organizational Behaviour: Definition of Organizational Behaviour-Nature and Scope of Organizational Behaviour-Opportunities of Organizational Behaviour-Linkage of Organizational Behaviour with	CO1

	other disciplines-Organizational Behaviour Models	
II	Foundations of Individual Behaviour: Perception: Definition of Perception-Factors of Perception- The Perception Process- Motivation: Definition of Motivation-Theories of Motivation: Maslow’s Hierarchy Theory of Needs-Herzberg’s Two-Factor Theory-Mc Gregor’s Theory of Motivation- Learning: Definition Learning- Objectives of Learning-Process of Learning- Theories of Learning-Classical conditioning theory-Operant conditioning theory.	CO2
III	Personality Development and Leadership: Personality Development- Definition of Personality-Objectives of Personality-Dimensions of Personality- Stages of Personality Development- Leadership- Definition of Leadership – Objectives of Leadership –Styles of Leadership in Organization	CO3
IV	Formation of Teams and Group Dynamics: Formation of Teams- Definition of Team- Objectives of Teams -Types of Teams- Team Building-Creating Effective teams- Group Dynamics: Definition of Group- Formal Vs Informal Groups- Stages of Group Development-Johari Window- Transactional Analysis- Conflict -Definition, Conflict Resolution Mechanisms in Groups	CO4
V	Organizational Change and Culture: Organizational Change- Definition- Change Models- Organizational resistance to change Management of Change Process- Organizational Culture- Definition-Objectives-Distinction between Organizational Culture and Organisational Climate	CO5

Learning Resource

Text books:

1. Fred Luthans, Organizational Behaviour, McGraw Hill, 11th Edition, 2001.
2. Stephen P. Robins, Organisational Behaviour, PHI Learning / Pearson Education, 11th edition, 2008.

Reference books

1. Hellrigal, Slocum and Woodman, Organizational Behaviour, Cengage Learning, 11th Edition 2007.
2. Aswathappa K., “Organizational Behaviour-Text, Cases and Games”, Himalaya Publishing House, New Delhi, 2008.
3. Schermerhorn, Hunt and Osborn, Organizational Behaviour, John Wiley, 9th Edition, 2008.
4. Udai Pareek, Understanding Organizational Behaviour, 2nd Edition, Oxford Higher Education, 2004.
5. Ivancevich, Konopaske & Maheson, Organizational Behaviour & Management, 7th edition, Tata McGraw Hill, 2008.
6. Hitt, Michael .A., Organizational Behaviour- A Strategic Approach, Wiley, India, 2008.